

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: ECGC Limited

Date : 31.12.2018

Registration No. 124


Date of Registration : 27th Sept. 2002


(Premium ₹ in Lakhs)

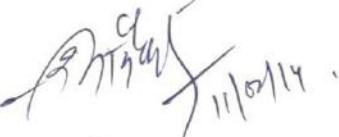
Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks		0.66	0	0.00		0.98	0	0.00
3	Corporate Agents -Others								
4	Brokers	75	1,985.22	46	1,615.57	226	5,723.15	132	3,400.66
5	Micro Agents								
6	Direct Business	1,157	8,120.35	1,206	7,562.15	3,668	24,024.80	2,355	23,133.37
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1,232	10,106.23	1,252	9,177.72	3,894	29,748.93	2,487	26,534.03

Notes:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold


 11/02/2019
M (NMD)
 चंद्रशेखर प. भालेराव
 Chandrashekhar P. Bhalerao
 क.सं./Emp. No. 943


 11/2/19
AGM (NMD)
 रजेश म. जमनानी
 Rajesh M. Jhamnani
 क.सं. Emp. No. 551


 11/02/19
GM (NMD)
 शिवाजी एम. नार्वेकर
 Shivaji M. Narvekar
 क.सं./Emp. No. 444